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# MWOSE & COMPANY AUCTIONEERS

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## COMPANY PROFILE

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2019

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## 1. INTRODUCTION

We wish to introduce our company **Mwose & Company Auctioneers** (MCA); an Auctioneering and Debt Collection firm that helps organizations and individuals recover debts, repossess, realize securities and sell by private treaty, while applying professionalism and industry best practices. We present our best services, so that you recover value for your money and engage us as long-term Partners.

It's a complicated business world, no doubt. But that doesn't mean business people have to deal directly with that complexity. That's why we are here. That's why MCA's focus has always been on delivering efficient and professional services that deliver value to our clients.

Our services are mainly geared towards assisting the private sectors such as finance, banking, and legal fraternity to manage debt recovery, repossession, security realization and sell by private treaty efficiently and effectively. This leaves our clients to spend their time and energy achieving their unique strategic goals.

## 2. WHO WE ARE

### **Our Leadership**

Peter Mwose the Lead Auctioneer has a vast experience in the auctioneering and insurance sectors. Mr. Mwose has practiced as licensed auctioneer since 2006. Robert Kimani is a partner auctioneer practicing since 2016 and with experience in ICT.

### **Our Company**

*Mwose & Company Auctioneers* was registered in the year 2014 fundamentally to carry out a broad variety of auctioneering services and related functions as may be defined. The team comprises of persons of exemplary integrity, experience and discipline whose key focus is to ensure value driven services to our clientele.

### **Why We Are Different**

Our key strength is our ability and commitment to doing things right. We don't dodge difficult questions or tasks. We offer professional advice and practical solutions to problems in conformity with the legal requirements and solve problems without creating new ones. In serving our clients over the years, we have acquired a deep experience in the execution of our duties across different sectors and geographical scope, hence we know what works. Our individual backgrounds in insurance and ICT add into our abilities to navigate complexities that auctioneers face.

Most debt recovery and security realization processes pose a great challenge to people and organizations. MCA puts great emphasis on avoiding shortcuts by offering proper client advice, and on proper and legal documentation, procedure and execution, for long term benefits while avoiding the cost of shortcuts in the long run.

### **Our Vision**

To serve and become our clients' first choice.

### **Our Mission**

To make the interests of our clients be the cornerstone upon which we deliver professional services and become be the preferred auctioneering service provider.

### **Our Objectives**

At MCA we are not only focused on delivering reliable, high quality services but are also concerned about our clients' ultimate goals and cost optimization. We strive to remain unbeatable in combining service and value in a dynamic performance cycle.

### **Our Values:**

Our culture is built on a foundation of 6 key values which shape how our team interacts with each other and our customers and drive our company forward.

**PASSION:** We love what we do. We feel it.

**SERVICE:** - We are here to serve. We serve our customers by understanding their business, anticipating and responding to their needs.

**INTEGRITY:** We demand of ourselves and each other the highest level of individual and corporate integrity; we do the right thing because it's the right thing to do.

**EXCELLENCE:** We continually challenge each other to improve our services, processes and ourselves.

**TEAM WORK:** We foster an environment that encourages innovation, creativity, open and proactive communication and delivery of results through collaboration.

**ACCOUNTABILITY:** We uphold the commitment we make and take personal responsibility for our action and result.

### 3. CUSTOMER RELATIONS

We understand our clients' satisfaction is enhanced by adequate knowledge on the part of the client and our commitment to keep the client satisfied. We are keen on keeping our promises to our clients; nonetheless we also ensure that our clients are fully in the know about their assignments, knowing that our work helps protect and safeguard our clients' interests.

All our clients are assigned a key contact person who provides them with personalized service and consultancy. This means that our clients benefit not only by being informed but also by having a specific contact person to offer advice and address their concerns during any service delivery process.

### 4. OUR SERVICES

#### Geographical Coverage

- a. Realization of securities, sale of goods under the Disposal of Uncollected Goods Act *Cap* 38, debt collection and repossession is a stretch that we manage throughout the Republic of Kenya.
- b. Execution of court warrants, distress for rent and public auctions of movable goods are specifics we execute within Nairobi & Machakos County(s) jurisdictions respectively.

#### Areas of Specialization

- Realization of securities and collaterals,
- Repossession of assets,
- Public auction of both movable and immovable properties,
- Disposal of Uncollected Goods under *Cap* 38 of the laws of Kenya.
- Debt collection and recoveries.
- Distress for rent under *Cap* 253 of the laws of Kenya.
- Execution of court warrants and court orders.

## 5. LIST OF CLIENTS

Our clients' portfolio includes, but is not limited to the following:-

- ❖ N.I.C Bank
- ❖ MMC Africa Law (Muriu Mungai & Co. Advocates)
- ❖ Galexon Ltd
- ❖ Muhu Holdings Ltd
- ❖ Ngani & Oluoch Advocates
- ❖ Njeri Mburu & Company Advocates
- ❖ Kairu Mbuthia & Kiingati Advocates
- ❖ Njeru Nyaga & Company Advocates
- ❖ Kihara Gitonga & Company Advocates
- ❖ Kakai Mugallo & Company Advocates
- ❖ L. K. Waweru & Company Advocates

## 6. WHERE TO FIND US

Thank you for taking the time to read our company profile. If there are any questions or comments, please feel free to contact us.

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